

What's working, what isn't, and how we tell our stories



## Our channels and followers

- 684,000 total followers
- 35.53% 12-month rolling average growth
- Eight channels (one main, seven regional)
  451,000 followers Reaching people 120 ptimes yearly
- Eight channels (one main, seven regional) 87,000 followers
- One main channel 49,000 followers
- One main channel 51,000 followers 27,000 followers

## **Our teams**

- Two groups publish updates on our social media
  - Channels and Standards
  - Traffic Operation Centres (both ATOC and MOOC)
- ATOC and WTOC look after any updates that have traffic management advice
- Channels and Standards does everything else (e.g. project updates, safety messaging, driver behaviour messaging)
- OnRamp has more details

# **Our strategy**

- Our strategy is available on OnRamp
- Also recommend reading the **C&E** content strategy
- Our strategy describes the state of our channels last year, outlines where we want to get to over the next few years, and our principles for how wework



WAKA KOTAHI

- Our content will be more engaging for our audience
- Our audience will grow on new and contemporary channel Our ways of working will become smarter and more effective
- Our people's understanding of and use of social media will increase

- We recognise over time new platforms will emerge while others may become
- We have the freedom to test new ways of communicating with people
- We'll showcase the work Waka Kotahi does and tell our story
- We'll develop platform-first content that's fit for purpose
- We'll plan our content, rather than publishing ad hoc
- We'll work more closely with our ad agency partners

- We'll continue to grow our audience
- We'll ensure we maintain a healthy comm
- We'll connect with hard-to-reach audiences

- We'll use reporting as a source of intelligence and insight
- We'll ensure our people have a good understanding of social media
- We'll use our tools to support our customer response team

## Our strategic recommendations

our content creation and our publishing, by utilising our channels more effectively, and by further improve the

- planning and increase visibility of
- our regional pages, posting relevant content an supporting our partners by sharing their work
- Ensure a healthy mix of fit for purose content that

## audience with new channels

yed it be ague in producing content for our channels, recognising new platforms will emerge over time, and ontemporary channels may fade. We'll meet the public where they're spending their time, and talk with them in

- Experiment with TikTok, and become the leading government TikTok account, helping us engage a hard-to-reach demographic and making us the standard-bearers for a new platform
- any benefits to engaging people on this platform and make better use of the video content produced

We'll improve our tools so they're working harder or our behalf, and so insights from our channels are more accessible for our people. We'll update our processes to improve how we're working, and to ensure we're meeting

- our people's exposure to digital harm
- Develop reporting dashboards within Sprinkle accessibility to insights
- reduce the Contact Centre's workload
- stablishing an archiving tool to meet our statutory

- marketing suitable for our social media channels
- Develop a better working relationship with our a Retrospectively tag content with who's appearing it, providing better recordkeeping
  - Consolidate and review channels dedicated to projects or programmes, so followers on channels that are inactive can be transferred to active

### Upskill our people

Helping our people develop better content for social, and increasing their understanding of new channels, current trends, and what our channels can offer them, will hugely

- Develop a social media style guide, enabling our
- Run internal learning sessions to increase our
- journey, helping senior leadership be more active across social media



# What's working?

- We've settled on our tone
- We're not "keeping it short"—we're giving people lots of context
- We're publishing content that has a clear message and purpose
- We're telling great stories about the work we're doing
- We're showing people what we're delivering for them

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Our crews are making great progress on the slip on State Highway 25A in the Coromandel. The slip is now as long as a rugby field and goes about a kilometre downhill.

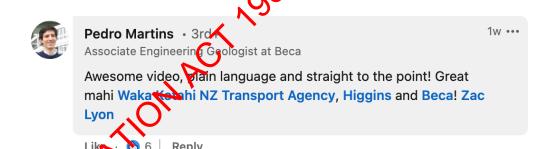
We're cutting tracks above the top of the slip to allow drilling rigs to get in. They'll gather soil samples which'll give us the information we need to decide how to restore the state highway.

We're currently looking at three options: Building a bridge to replace the lost section of road, building a road around the slip to bypass the lost section of road, or building a retaining wall and then rebuilding the road.

Sign up for updates via email: https://nzta.govt.nz/sh25a-rebuild/



**△** WAKA KOTAHI



- Our language is clear and concise with only one idea per sentence
- Each paragraph has one overarching idea
- Our tone is relaxed and conversational (no jargon)



Yesterday there were multiple incidents of abuse towards roadworkers across regions impacted by Cyclone Gabrielle. This is unacceptable.

We're all in this together. The impacts we've seen from the past few weeks of weather are devastating and distressing—we have to look after each other.

Our crews are working in already incredibly challenging conditions to restore access for communities and to enable essential services and supplies to get through. The last thing we want is for them to have to fear for their safety.

Many of our people live in areas impacted by the storm, and they're getting on with the job even as their own families and friends are affected.

Respect our crews while they're doing this vital work. Follow all signage and follow the instructions you receive from traffic controllers. Only travel if you need to. Nonessential travel is hampering our work and is creating unnecessary traffic, slowing down progress.

Check road conditions on our website before setting off on essential travel: www.journeys.nzta.govt.nz. Our website is updated 24/7 with the latest information on highway closures and disruptions.

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Waka Kotahi NZ Transport Agency 🗸

December 23, 2022 · 🕥

You must keep left unless you're passing others.

If you're on a single-lane road, keep as far left of the centreline by you can. If you're on a multilane road, you must keep left unless you're passing others vou're about to turn right.

If you're approaching a passing lane and people behind you want to pass, keep left and let them pass. Don't speed up and prevent them from completing a safe pass.

Drive safely and to the conditions—stick to the condit you're travelling slowly.



- Our language is authoritative and always has conviction
- We don't say "please respect roadworkers" or "please keep left"—we simply say "respect our roadworkers" and "keep left"



Thank you.

Since the start of the year we haven't stopped responding to numerous weather events and the widespread damage they've caused to the state highways.

That response wouldn't have been possible without our roadworkers and staff helping with the recovery efforts, along with the strong ongoing support of councils and our mana whenua partners, and the patience and understanding of the communities that were directly affected by the weather.

After this past weekend's weather, many areas are once again in clean-up mode. Once again roadworkers are doing everything they can to repair the roads.

Even if state highways are open, expect to see traffic management and our teams on a number of roads. Take care around roadworkers—they're out there working to repair damage and help keep you safe. Follow any instructions you get from them and any signage you see

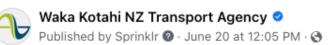
Even with all the progress made since January, there's still a long way to go to fully restore parts of the network and to build more resilience into our state highways. Our people are up for it. With your ongoing support we can build better and stronger connections between communities.











Median barriers save lives—here's a great example of how they work.

We'd like to share a letter we received from James, a member of the public who wanted to share the story of his crash. Last year, while driving on one of the motorways in Christchurch at 100km/h, James travelled towards the centreline and struck the flexible median barrier.

The flexible median barrier did its job. It prevented James from crossing over the centreline, avoiding a head-on crash with people on the other side of the road. He was able to walk away from the crash, and the people driving on the opposite side of the road were able to continue travelling safely.

Each time you see a barrier that's been hit it's a reminder the barrier has actually done its jobs. Someone like James has avoided a head-on crash, and the serious outcomes of that crash.

Here's how James described the crash.

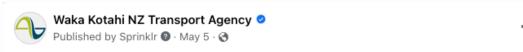
"Hitting the barrier at 100km/h was very different to what I perceived it would be like. The first thing I noticed was that the car did not bounce off the barrier. The car appeared to hug the wire cables and stabilise the movement of the car. The vertical posts broke into small pieces and quickly fell to the roadside.

"While being hugged by the wire rope barrier, this gave me enough time to take control of the event and attempt to direct the car to the side of the road once I backwashed off enough speed to do so safely.

"There appeared to be little to no impact on my body when collided with the barrier. Had the barrier not been present I would have been involved in a new on collision with a line of cars heading towards the city.

"There is no doubt in my mind that the barrier saves the from injury that morning. Had the barrier not been in place, I, and several other people that morning would have experienced an event that would have changed their lives. Land thankful for the barriers that have been place on the motorways and roads around New 20 land."





Some great news to share: State Highway 2 between Wairoa and Napier will reopen on Sunday 14 May, in just over a week's time. For safety reasons, initially the road will only be open from 7am to 6pm.

Roadworkers have been able to restore the road faster than anticipated—they've worked tirelessly to get the job done, and we've also been lucky to have had the weather on our side.

A Bailey bridge now spans Waikare Gorge where the permanent bridge has been washed away. While workers have been setting up the bridge, other teams have been working across other sites including Devil's Elbow. They've had to clear landslips, debris, and do a whole bunch of other work to make the road safe.

In total, there were 100 damaged sites across this stretch of SH2—roadworkers have worked as quickly as possible to restore the road, and they've done an incredible job.

If you'll be travelling along on this stretch of SH2, keep in mind the road will look different to how you're used to. It's still in a cyclone-impacted state, which means there'll traffic management in place for your safety while workers continue repairs.

A big thanks to communities in Hawke's Bay for their patience while our people have gotter the job done. We know how much reopening SH2 means—we're really glad to be able to be a strength of the property of

The new Bailey bridge will be blessed by Ngāti Pāhauwera and Maungaharuru-Ta quu Trust next Saturday, before the entire route reopens to the public on Sunday.









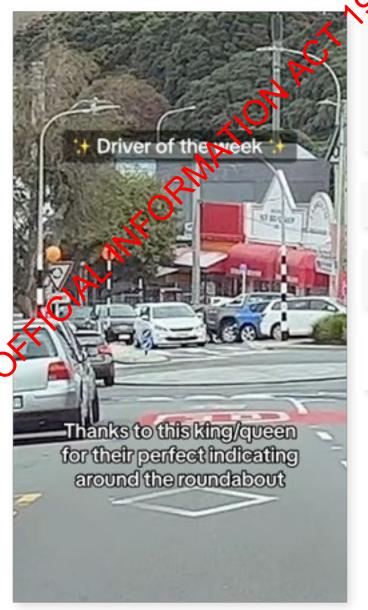


Here's how to indicate when you're going around a roundabout—this person does it perfectly.

If you're travelling more than halfway around a roundabout, you have to signal right as you're going around, and then signal left as you pass the exit before the one you're taking.

You always have to indicate left when you're exiting a roundabout—just like this example, or even if you're just going straight through. For safety, and to keep everyone moving efficiently, it's important to show others what your intentions are.





### Waka Kotahi NZTA · Creator

They're flawless! If you're travelling more than halfway around a roundabout, signal right as you're going around...

6-15 Reply

### Waka Kotahi NZTA · Creator

...then signal left as you pass the exit before the one you'll be taking. For safety and efficiency it's vital you show people when you're exiting!

6-15 Reply



### cosues16

I love this account 🥰

2d ago Reply



## 🚳 V

I always signal 3 seconds before I lane change because of you

6-22 Reply





Tania Frazer ♥ · Follow Love these videos





# What isn't working?

- In most cases, highly-produced video isn't working for us on Facebook
  - There are always exceptions, like where the wideo is very engaging (e.g. Merge of the Month) or where there a high level of interest in a project
  - Aside from those exceptions, we need to promote videos (i.e. put ad money behind them, or "boost" them) to get a reasonable level of engagement
- In most cases, not giving people any context (i.e. "keeping it short")—
  unless it's done for effect
- Not focusing on what we're delivering to people (e.g. posts just about a sod turning or an opening that aren't focusing on the work happening)

## How we write for social

- We write like humans—like we're having a conversation with a neighbour
- We don't use jargon
- We acknowledge what's obvious, or what we all know
- We don't shy away from being the authority
- No telling—only showing

## Northern Pathway: Westhaven to Akoranga

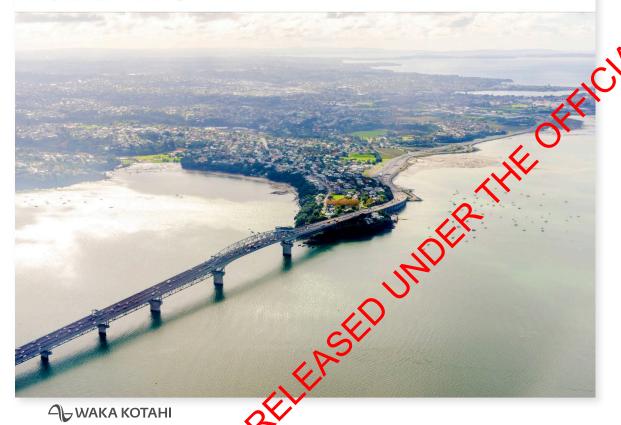
## Have your say - 30 March to 12 April

Waka Kotahi NZ Transport Agency want your feedback on several aspects of the dedicated walking and cycling link between central Auckland and the North Shore.

In response to Covid-19, it's no longer appropriate to have face-to-face events. Instead, we encourage you to go to the project webpage for more information, and to provide us with your feedback.

We are continuing to progress this project as infrastructure will play a critical role in the economic recovery of New Zealand.

**Visit**: www.nzta.govt.nz/Northern-Pathway to read more about the updated design and complete the online survey.



## How we'd write this today

We want your feedback on North Pathway, the dedicated walking and cycling path between central Auckland and the North Shore.

Due to Covid-19 we can't have our usual in-person events. Instead, share your thoughts with us in a survey on our website: <a href="www.nzta.govt.nz/northern-pathway">www.nzta.govt.nz/northern-pathway</a>. The survey is open for three more weeks, until 12 April.

You'll find proposed design and more information about the path on that page.

Infrastructure will play a major role in our economic recovery coming out of cowd-19. You can learn more about how we're working through Covid-19 at www.nzta.govt.nz/covid-19

- We don't use titles
- We don't talk about ourselves in the third person
- Explicitly name the project/programme if there is one
- Be clear—a "link" is part of a chain or is something you click on. This is either a path or a road
- Be clear about why things are happening ("In response to...")
- We don't encourage or ask—we tell ("we encourage you...")
- Words have meaning: "critical" firstly has a negative connotation, and we all
  often lazily use it as a substitute for "big" or "large" or "major" or "significant"—
  be clear
- "The economic recovery of New Zealand" is a tough read
- · Why is the economic recovery happening?
- Why mention the economic recovery/Covid-19 if we don't give people more context?

## What we need

- Content! Photos and videos—even off a phone is fine—and great stories. Check with us—you never know what's interesting
- Let us know when something big is coming up—there's no such thing as too much notice
- Local stories—where appropriate, we want to be sharing the great things councils and communities are doing
- I need your dashcam footage
- Like our posts

# What you'll see from us soon &

- Updated social media guidelines which describe how we do our work
- A style guide for social media
- A content calendar that'll be viewable by everyone
- Tell us what you'd like to see

**△** WAKA KOTAHI