

Introduction

Customer search is at the heart of all interactions within the Customer Relationship Management System (CRMS). Before any interactions can be created, an existing customer must be found, or a new customer created.

Role required

You need to be logged on as an Advisor to perform this task.

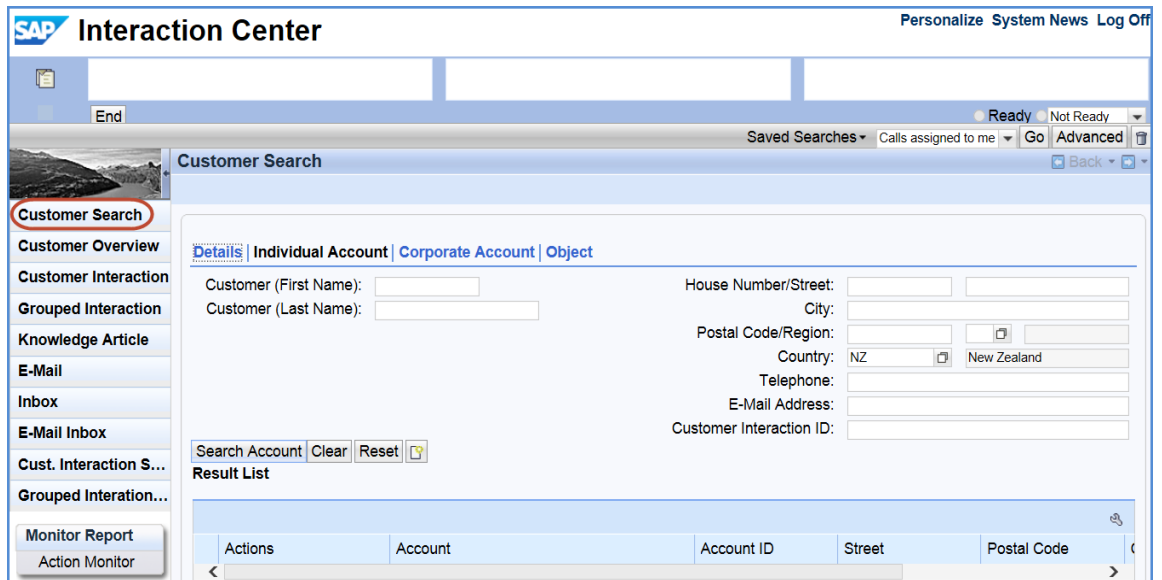
Before you begin

Ensure you have a clear top portion of your screen. If the previous customer is displayed, click **End**.



Searching for a customer

Step 1: Click on **Customer Search**.



Result: The Customer Search screen displays.

Note: If you have just logged on then this screen will default.

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Searching for a customer, continued

Step 2: Select either Corporate or Individual depending on the customer type you are looking for.

Step 3: Enter name details into the first and/or last name field. If you do not know the name details you can search on any of the other details displayed.

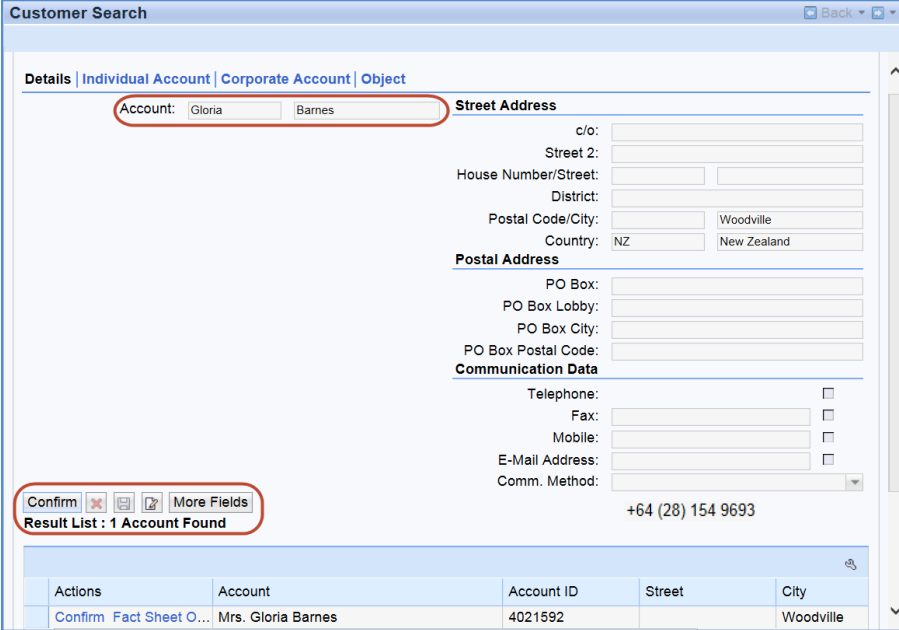
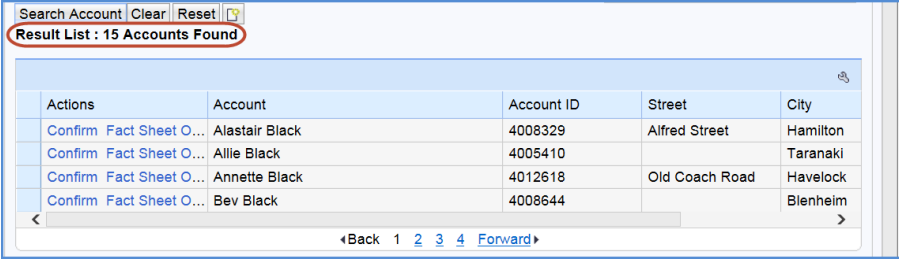
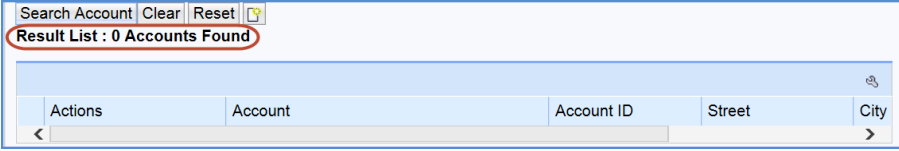
Note: If you are unsure of the spelling, you can insert an asterisk * to perform a wider search. Eg 'Jo*' will return values such as Joseph, John, Jon, Jochem, etc, and '*call*' will return values such as MacCall, McCall and Callum etc.

Step 4: Either click **Search Account**, or press **Enter**.

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Searching for a customer, *continued*

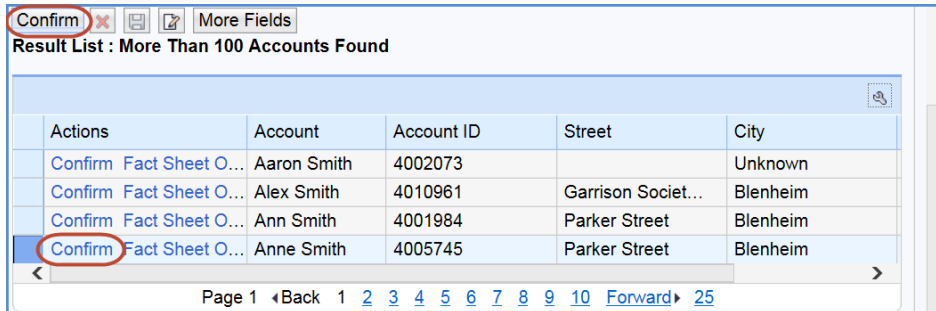
Result: One of the following will display.

If...	Then...
<p>Only one record exists</p>	<p>The Confirm button, Account ID and customer details display.</p> 
<p>More than one record exists</p>	<p>A list of all matches displays.</p> 
<p>No matches</p>	<p>The message "0 Accounts Found" displays.</p> 

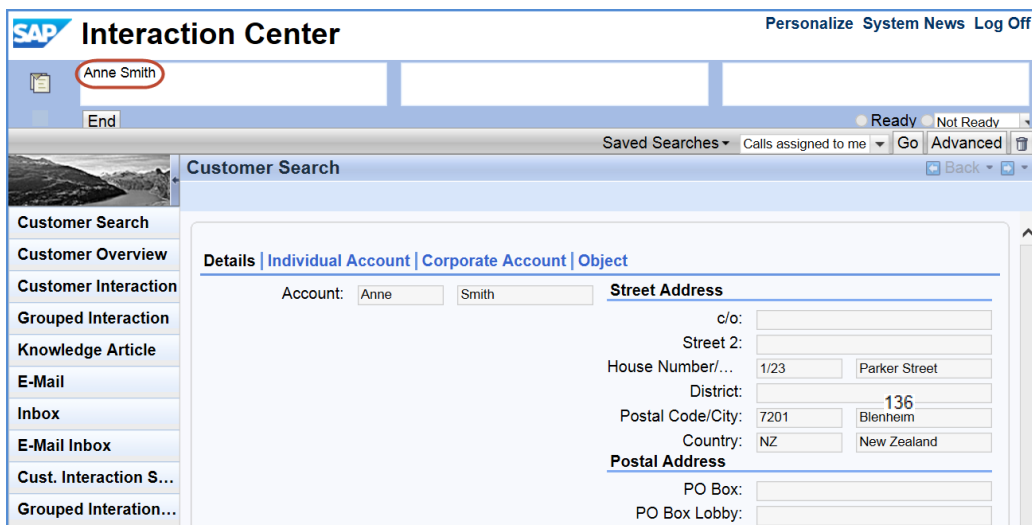
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Searching for a customer, continued

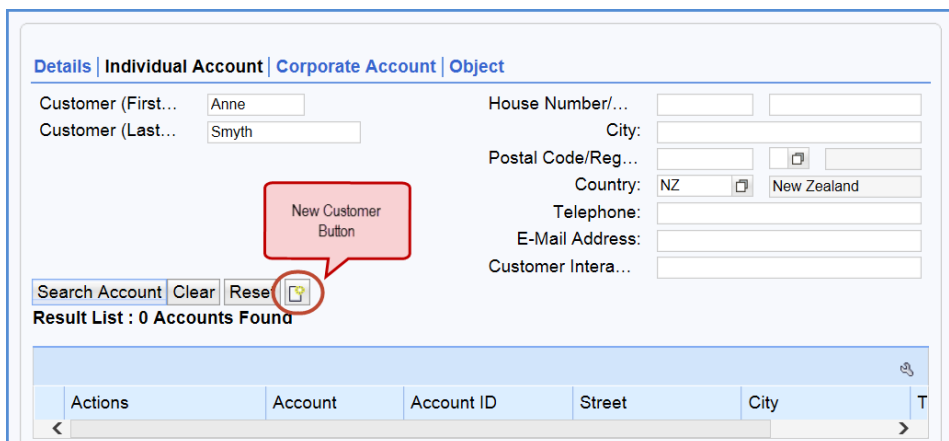
Step 5: If the details displayed match your customer, click **Confirm** – either on the top portion (if available) or alongside the customer record.



Result: Customer name displays in the top portion of the screen. Select the activity required (eg Customer Interaction).



If the details displayed **do not** match your customer, click the **New** button to create the customer if required.



See: HNO CRMS Create Customer Individual Quick Help Guide.