

# Regional Supplier Briefing

Northland - 30 July 2025

In partnership with CCNZ



# What we'll cover today

- Introductions
- Regional projects and pipeline
- Integrated Delivery Model update
- Procurement update
  - NZTA 'Infrastructure Supplier Directory'
  - Refreshing our prequalification process
  - NZTA supplier performance management – new PACE framework
- Q&A

# Northland

Regional projects and pipeline

# Northland 2024-27 NLTP summary

- A total of \$991 million is forecast to be invested in Northland in the 2024-27 NLTP.
- Investment is targeted at strengthening the region's connections to key markets and building economic growth and prosperity.
- The \$991 million forecast investment includes:
  - \$258m forecast maintenance operations investment
  - \$458m forecast to fix potholes investment
  - \$243m forecast improvements investment
  - \$18m forecast public transport investment
  - \$4m forecast safety investment
  - \$6.9m forecast walking and cycling investment.



# Upcoming projects

Construction work coming to market falls under the following categories:

- Roads of National Significance (RoNs)
- Other small projects:
  - Value for Money Safety
  - Low-Cost Low Risk
  - Resilience



SH1 Loop Road: under construction

# RON – Northland Corridor

<b>May-August 2025</b>	Further investigation and design to refine the emerging preferred corridor to a preferred route
<b>May-August 2025</b>	Let potentially impacted landowners know they're in the study area for the emerging preferred corridor
<b>August-September 2025</b>	Approval from NZTA Board and announcement of the preferred route
<b>September 2025- early 2026</b>	Meetings with impacted landowners to discussed next steps
<b>Mid 2026</b>	Lodge proposed designations



# Projects above \$2M

Type	Name	Activity	Pipeline*
Type	Name	Activity	Inflight
Resilience	Mangamuka Gorge	Resilience	Inflight
	Northland Subsidence Strategy Implementation	Resilience	Inflight
	Schiska Rd Underslip	Resilience	Inflight (business case)
Safety	Loop Rd Nth to Smeatons Hill SI	Bridge, Roundabout	Inflight
	Whangarei to Wellsford – Central	Wide centreline	In-flight (design)
	SH1 Whangarei to Kawakawa	Wide centreline	In-flight (design)
Regulatory	Weigh Right Marsden - Commercial Vehicle Safety Centre (CVSC)	CVSC	In-flight (design)

# Projects below \$2M

Indicative and subject to change

Type	Name	Activity	Pipeline*
Safety	SH10 Waipapa to Kaeo	Audio Tactile Paving	26/27
	SH1 Taumataamakuku Community	Safety improvements	25/26 Q1
	Regional Reactive - Northland	Safety improvements	25/26 Q1
Environmental	Additional dumpsite establishment	Dump site	26/27, possibly late 25/26
	SH10/14 Fish pass assess and IMPR	Fish passage	26/27
	Tiakina Kauri - Reduce dieback	Management plan	26/27, possibly late 25/26
Type	Name	Activity	Inflight
Resilience	SH1 Long Hill Slips x2 (slips 2 & 4)	Underslip	Inflight
	SH1 DV1 South Guardrail Slump	Underslip	Inflight
	SH1 Brynderwyns Sediment Control	Underslip	Inflight
	SH1 DV1 North Slump	Underslip	Inflight
	SH1 DV3 Northbound Wall	Underslip	Inflight
	SH1 Hill Street Culvert	Underslip	Inflight
	SH1 Saunders Road	Underslip	Inflight
	SH1 Te Hana Nurseries	Underslip	Inflight
	SH16 Jordan Rd	Underslip	Inflight
	Northland Safety Improvements – Schools	Speed	Inflight
Safety	Northland Safety Improvements – Speed Reviews	Speed	Inflight
	VMS Signs Northland	VMS signs	Inflight

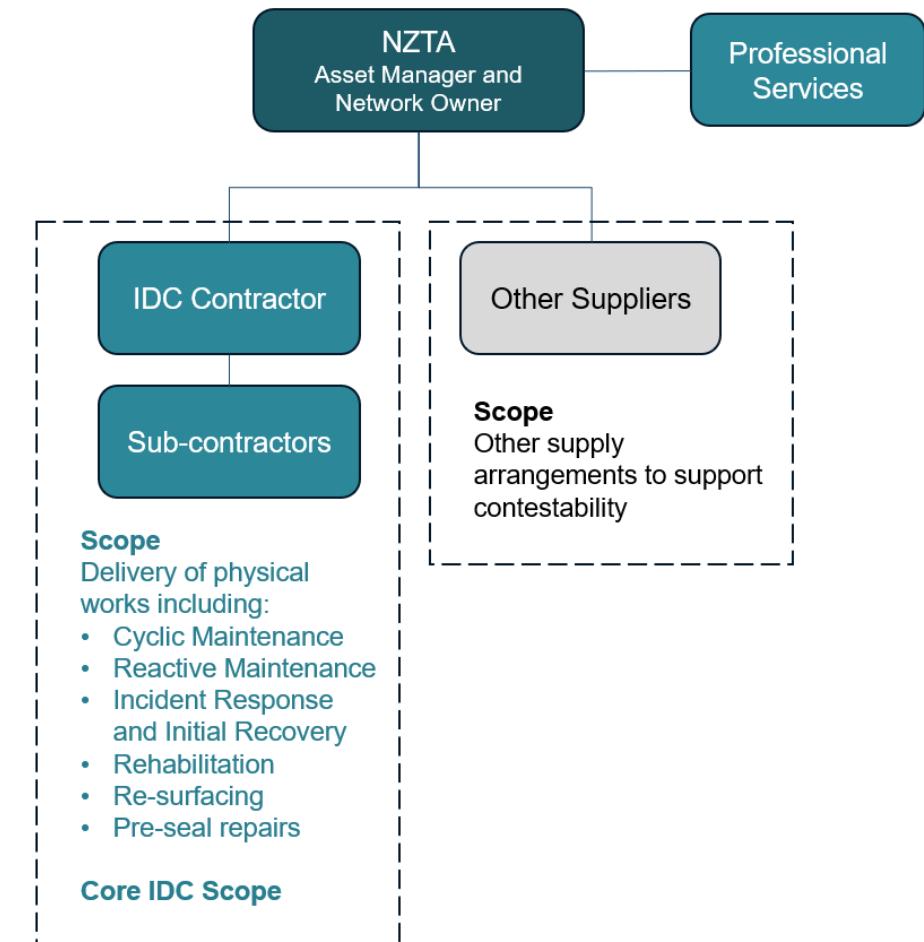
# Integrated Delivery Model

The maintenance pipeline

# Integrated Delivery Model

The new road maintenance delivery model for New Zealand

- Will replace the NOC model from April 2026
- Integrated Delivery Model (IDM) refers to the whole model, which incorporates four distinct elements
- Sees NZTA take more ownership of several functions, including asset management
- Will result in more direct relationships between a greater number of contractors and NZTA



# Integrated Delivery Contracts

- 17 x Integrated Delivery Contracts (IDCs) covering the main scope of works
- 14 contracts currently being procured, 3 to transition due to contract tenures continuing beyond IDC start date
- Currently in RFT phase
- Contracts to be awarded prior to Christmas, start date of mid-April 2026 (10 years)



# Pipeline

- Several road rehabilitation packages will be released for the 2025/26 renewal season
- Contestable element live within IDM from 2026/27
- Ongoing packaging of work from 2026/27 onwards, based on needs and use of contractual levers across IDCs



# Contestable works

- Up to 20% of overall network works value to be made available to the wider market
- Plus, IDC's have 10% contract value at risk, based on performance
- Wider market to be used for focus areas – eg current delivery of road rehabilitation
- Regional/National packages for specific items better delivered at this level – eg road marking and street lighting



# Procurement update

Improving outcomes

# NZTA Infrastructure Supplier Directory

# Infrastructure Supplier Directory

Be an intelligent client. Protect healthy markets. Evolve our procurement toolkit.

## What is the Directory?

An internal repository that integrates all infrastructure supplier information. Our initial focus is on pre-qualified physical works contractors sitting within the repository.

The intent is to establish panels and professional services over the next 12 months.

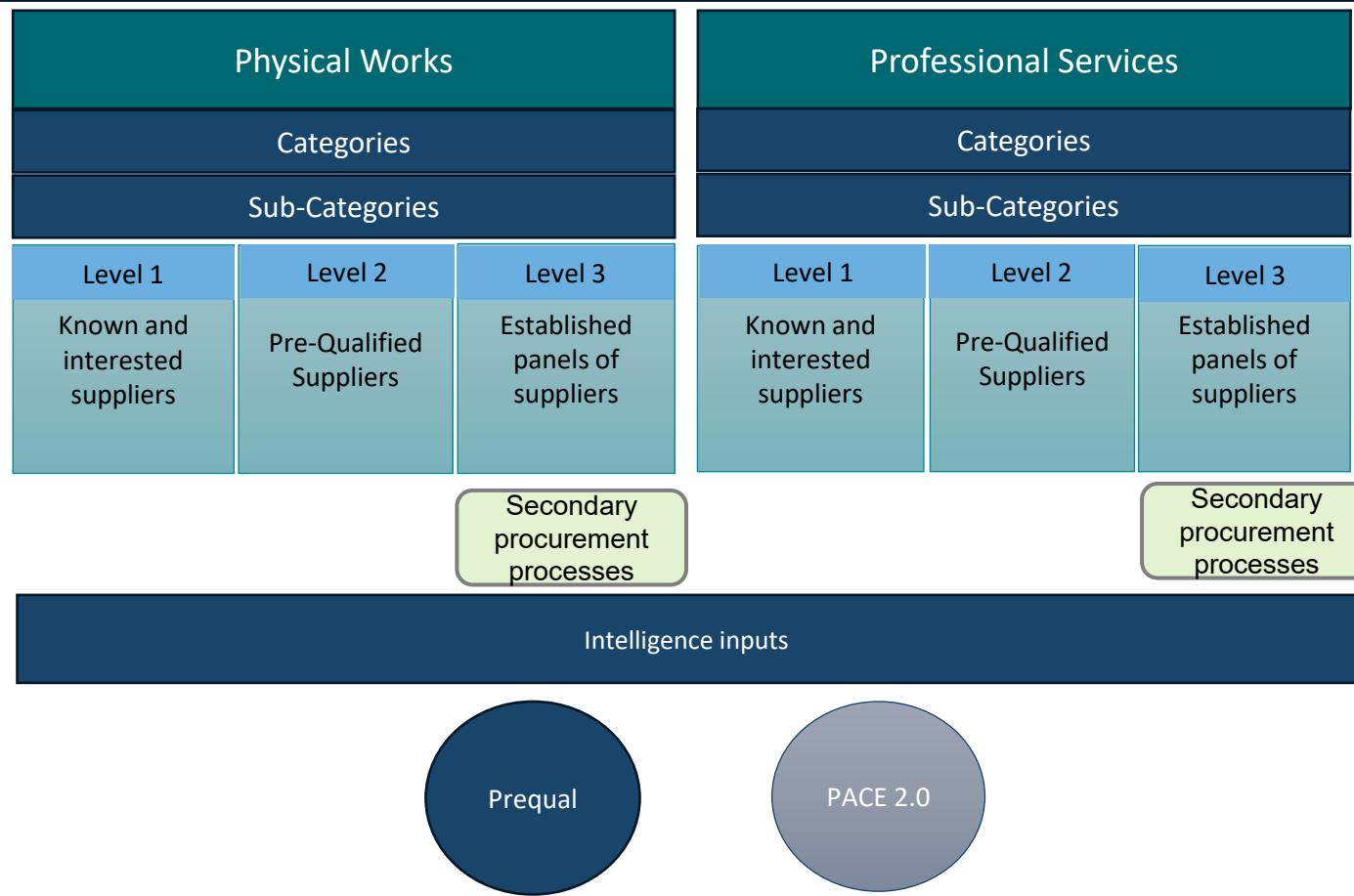
## What the Directory is not

The Directory is not a panel, i.e.: there is no guarantee of work.

There will not be terms and conditions or due diligence to be agreed for suppliers to be listed on the Directory by itself and will not on its own simplify or expedite procurement processes.

The Directory will also not be a supplier relationship management tool or contract management system.

# NZTA Infrastructure Supplier Directory



The NZTA prequalification and PACE refreshes are foundations for ‘the Directory’.

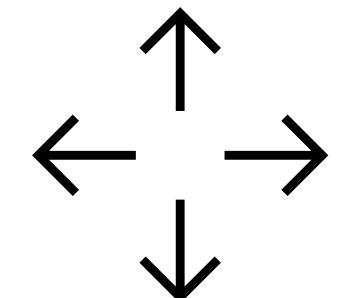
We are progressively implementing (building) ‘the directory’ during 2025.

# Refreshing our prequalification process

# What's changing in the prequal refresh

Making prequalification more targeted, more enabling for suppliers, and able to support our procurement approaches.

- Split into 2 categories: General Requirements and Work categories.
- New 'General Requirements' category, which relates to companies' management experience, expertise and systems (eg, quality systems, H&S, etc).
- More specific work categories.
- New category for TTM, a crucial sub-contractor category.
- Suppliers are able to apply for prequal in the specific subcategories.
- We have retained 'levels' within the categories, based on scale, risk, complexity etc.



# The new prequal work categories and subcategories

General requirements and company experience, systems and capability:

Company Experience and Resources	Management System 1
Company Experience	Quality systems
Company Resources and Technical Capability	Health & Safety systems
	Environmental & Sustainability systems

Work Categories and subcategories that suppliers can prequalify for:

1. Maintenance (routine) & Minor Works	2. Surfacing	3. Bridge and Structure Construction	4. Construction
Pavement maintenance	Seals & Reseals	Bridge repairs / Complex maintenance	Pavements
Drainage maintenance	Asphalting	Bridge construction	Earthworks
Bridge Maintenance		Large retaining walls	Drainage
Traffic signage		Small retaining walls	Concrete
Carriageway Lighting		Culverts	Concrete barriers
Amenity / safety maintenance		Noise walls	
Pavement Marking			
Minor improvements			

Revised prequal levels:

Capital Projects	Level
Greater than \$50M	A
Between \$20M and \$50M	B
Between \$5M and \$20M	C
Up to \$5M	D

Maintenance Projects	Level
Greater than \$20M	A
Between \$5M and \$20M	B
Between \$1M and \$5M	C
Up to \$1M	D

# New PACE framework

# A new, integrated PACE framework

The PACE performance management framework will support project delivery, procurement, and supplier relationships.



- NZTA Benefit
- Supplier Benefit
- Shared Benefit

# PACE2.0 – introducing Key Result Areas (KRAs)

The KRAs reflect what matters to NZTA regarding supplier performance.

*HEALTH, SAFETY & WELLBEING	*VALUE FOR MONEY	*COLLABORATIVE BEHAVIOUR	COMMUNITY IN MIND	INDUSTRY LEGACY
Commitment to positive health, safety and wellbeing outcomes for workers and others on site.	Providing value for money project outcomes by delivering within agreed scope, time, cost and quality parameters.	Demonstrating and reinforcing a collaborative working culture between suppliers and with the client.	Proactive consideration of impacts on neighbours, the travelling public, other stakeholders and Mana Whenua throughout the course of the project.	Making a lasting contribution to lifting the performance of the infrastructure industry.
<ul style="list-style-type: none"><li>• Health Safety and Wellbeing*</li><li>• Safety In Design</li></ul>	<ul style="list-style-type: none"><li>• Delivery to agreed time and cost *</li><li>• On time delivery *</li><li>• Quality Work *</li><li>• Scope and Risk Management</li><li>• Digital Engineering and Information Management</li></ul>	<ul style="list-style-type: none"><li>• Collaborative behaviour*</li></ul>	<ul style="list-style-type: none"><li>• Local Community in mind</li><li>• Travelling Public in mind</li></ul>	<ul style="list-style-type: none"><li>• Emissions and Waste Reduction</li><li>• Sustainable Designs</li><li>• Local Business &amp; Healthy Markets, incl Māori-owned &amp; smaller businesses</li><li>• Workforce Development</li><li>• Innovation</li></ul>

# Q&A